



18 North County Street – 9<sup>th</sup> Floor  
Waukegan, Illinois 60085-4355  
Phone 847 377-2929  
Fax 847 360-6592

September 30, 2010

Trent Lehman  
The Ferguson Group, LLC  
1130 Connecticut Ave NW  
Ste 300  
Washington DC 20036

**RE: AGREEMENT#27161 – FEDERAL REPRESENTATION SERVICES  
CONTRACT EXPIRATION: 12/31/2010**

Dear Mr. Lehman:

Lake County's current agreement with The Ferguson Group for Federal Representation Services expires **December 31, 2010**. Based upon performance and continuing need, the County is extending this agreement for the following one (1) year period of **January 1, 2011 through December 31, 2011**. All of the terms and conditions of the agreement shall apply.

Please indicate your acceptance by signing below and returning this letter *on or before October 22, 2010*. This form may be returned by email to [purchasing@lakecountyil.gov](mailto:purchasing@lakecountyil.gov), or fax to 847-984-5889.

Thank you for your continued interest in doing business with Lake County.

Sincerely,

Purchasing Agent

Acknowledged and Accepted:

Signature:

Company: The Ferguson Group

cc: Amy McEwan  
Accounts Payable  
File