



STRATEGIC INITIATIVES	STATUS/PROGRESS	DEPARTMENTS	TARGET
Mental Health Coalition	<p>The Coalition engaged community members to form sub-committees who met monthly, gained consensus on two data questions to be answered: (1) Who needs or seeks behavioral health care; and (2) Are the service needs of those accessing behavioral care being met? In addition, members reviewed best practices and other communities' Anti-Stigma awareness campaigns and resources. Committee members are developing a proposal to submit to the Coalition for local Anti-Stigma Initiatives. In addition, a sub-committee reviewed pending and recently passed substance use and mental health legislation, researched the history and explored modifying existing confidentiality legislation, and gained consensus that more substance use and mental health data sharing education is needed for Lake County residents. Also, a sub-committee mobilized a pilot data sharing project, developed a list of data fields for aggregate and participant level data sharing, and initiated conversations with service providers and hospitals on collecting and sharing their data with the Health Department.</p>	Lead: CAO HD, SO, SAO, community partners	Ongoing
Shared Services	<p>PBD IGA: Lake County has recently entered into an intergovernmental agreement (IGA) with the Village of Round Lake to share building inspection and plan review services. This agreement allows both local governments to provide “back-up” inspection services to each other. The agreement also increases the County’s inspection routing efficiency given the Village’s proximity to active unincorporated areas.</p> <p>Shared Services Outreach: Staff convened Shared Services Outreach meetings in June and July in all four quadrants of the County to engage our governmental partners on shared services opportunities with joint purchasing, Tyler Energov for local governments, opportunities to partner on inspections and plan reviews, and shared GIS infrastructure. As a result, based on community interest in the Tyler Energov product, staff has scheduled additional municipal one-on-one meetings to further discuss Tyler Energov contracting options.</p> <p>Shared Services: FAS has absorbed the payables function for 12 smaller departments with relatively light activity. This has saved time for personnel in the smaller departments who often have multiple and varied responsibilities, and has resulted in efficiencies for FAS, as well.</p> <p>Land Team: The Land Team is piloting a shared services phone project to institute a multi-departmental support structure for administrative staffing of incoming customer calls. The project will involve phone software integration and cross-training among Land Team staff. Go-live is targeted for October 2018.</p> <p>Joint Salt Bidding Process: In 2018, 46 local government agencies joined LCDOT to jointly bid for road salt. This is an increase from 40 in 2016 and includes the LCFPD, Lake County Road Districts and individual communities. This is a regional effort and even communities in Cook County and McHenry County participated this year.</p>	CAO, FAS, HR, Recorder, SO, SAO, IT, Courts, WFD, Circuit Clerk, DOT, PW, PBD, SMC, HD, SWALCO	Ongoing
Legislative Program/ Consolidation Plan	<p>Following the conclusion of the legislative session in late May, the Governor had 60 days from the date a bill was sent to his office to sign the bill into law, take no action to allow the bill to become law, or veto the bill. While the Governor signed the bills dissolving Lakes Region Sanitary District and Seavey Drainage District into law, he exercised his amendatory veto power over the Cemetery Association bill - requesting that the bill be modified to apply to all counties. The Ad Hoc Legislative Committee voted to recommend that the Cemetery Association bill amendment suggested by the Governor be accepted. In addition, staff started the process for developing a FY 2019 legislative agenda, which is anticipated to be presented to the County Board for approval in November.</p>	Lead: CAO	Ongoing

Regional 911 Consolidation	21 public safety entities (PSE's) have agreed to participate in the 911 implementation planning project. Both the Policy and Operations Committees made up of representatives from participating PSEs have started monthly meetings. The Committees have hired Jim Hawkins as the project manager to assist the group in drafting an implementation and migration work plan. An RFP for services to support analysis and planning was issued and responses are being evaluated. A draft intergovernmental agreement (IGA) for the projects has been vetted for several months by the Policy and Operations Committees and a final draft has been forwarded to all governing bodies for approval. Expected completion of the implementation and migration plans is 12 to 18 months.	Lead: CAO SO, ETSB	2018
Investing in Technology	Collaboration Tools: Enterprise IT is promoting the use of Office 365 collaboration tools via monthly newsletters and thru our change champions network. Our initial lunch and learn webinar was a success and additional webinars are planned to increase knowledge of the tools and how to use them. Office 365 Teams has been enabled and our early adopters are piloting ways to improve efficiency and aid collaboration. Security: The Enterprise IT Security Officer position has been filled and we have partnered with Symantec to improve the County's overall security posture. While our initial focus will be on improved monitoring and incident response, we're also upgrading our firewalls and planning risk assessment\penetration testing in the fall. In addition, we've enabled advanced threat protection services thru Microsoft, are testing multi-factor authentication, and have rolled out County-wide security awareness training.	IT, CAO	Q1 Q1-Q2 Q2-Q3
Operational and Financial Analysis	The HRIS implementation is currently in the Configuration phase of the Core HR/Payroll implementation. During this phase, the team will continue to build data tables, determine setup elements, convert current data and conduct functional testing. Go-live is scheduled for April 2019.	HR, CAO	2018
	Policies and Procedures Review: FAS is currently undergoing a P-card Assessment by a third party, as well as reviewing potential updates to the Purchasing Ordinance.	CAO, FAS	Q4
	FAS Assessment: The assessment of the operations carried out by the Finance and Administrative Services department is nearing completion. The report with findings and recommendations will be finalized and an action plan developed in Q4. A structural change has already been implemented, separating the financial functions of purchasing, accounting, accounts payable and receivable, financial reporting and support services from the facilities and construction functions.	CAO, FAS	Q1 – Q3

Provide Public Safety & Advance and Integrated, Data-Driven Justice System

Provide Justice facilities to adequately meet long term needs 1 A,B	Babcox Renovations: Renovation work in the Jail kitchen was completed this summer and the kitchen is now operational. Renovations continue in the Babcox Center, in both the basement and first floor, which will include a new Bullpen for the Court Tower, a new Bond Court and offices for the State's Attorney Felony Review and the Probation Pre-Trial unit, and a renovated Jail Intake and Booking. This renovation is scheduled to be completed next summer. Security Governance: The Security Governance Committee was created to create countywide physical security guidelines and procedures, as well as receive, review, and prioritize related requests. All milestones and goals were completed earlier this year. The Committee delivered a list of recommended physical security projects for consideration in the FY19 budget. This effort not only resulted in a critical procedure, but also fosters consistent response to physical security needs.	SO, FAS, CAO	FY17-18 FY18
Law Enforcement, Community policing, Diversion & integrated	Crisis Outreach and Support Team (COaST): The Sheriff's Office allocated a full-time deputy from Highway Patrol to partner with a LCHD social worker to follow up on incidents involving citizens in crisis and provide behavioral health or substance abuse counseling resources. The goal is to respond with resources to the core cause of the issue creating the crisis and to break the cycle of the repeated need for emergency response. Opioids: During this quarter, the Sheriff's Office reported one inmate participated in the Vivitrol Medication Assisted Treatment program and 36 inmates were trained on the use of Naloxone to reverse opioid overdoses and will receive a free dose of Naloxone upon release from the jail. Across Lake County,	SO, HD SO, SAO, HD	2018

<p>approach to crime prevention 2 A, B, C</p>	<p>283 persons lives were saved from administration of Naloxone by first responders (since Christmas 2014) and 460 walked into a participating “A Way Out” program police department (since June 2015) requesting help for opioid/heroin, alcohol, and cocaine.</p> <p>Accreditation: The Lake County Sheriff’s Office achieved accreditation through the Commission on Accreditation for Law Enforcement Agencies (CALEA) meeting 167 internationally accepted standards for the operation of police organizations. The Sheriff’s Office is one of only three percent on the United States Sheriff’s Offices to achieve CALEA accreditation.</p> <p>Intensive Case Management: The SO completed its Safety and Justice Challenge Innovation Fund (MacArthur Foundation) grant providing 30 jail high utilizers with culturally sensitive intensive case management services, including coordination with medical, dental health services, employment, housing, and assistance with birth certificates/state identification cards. Additionally, the Healthcare Foundation of Northern Lake County provided a \$100,000 grant to increase capacity and continue the program.</p> <p>MacArthur Foundation Implementation Grant: The SO applied for the Implementation Grant and expects notification of award in October. While awaiting the notification, the SO began working with multiple justice partners to further develop the submitted strategies which include: (1) Jail High Utilizer Expansion; (2) Pretrial Alternatives to Incarceration (Electronic Monitoring Pretrial); (3) Deflection - Mobile Response (COaST); (4) Expedited Pre-Trial Assessments; and (5) Address Jail Racial Disparity.</p> <p>Guardian ad Litem (GAL) Resource: In August 2018, the Lake County Public Defender was the recipient of the first certified facility dog ever assigned to an American Public Defender’s Office. "Simba" is a donated 2-year-old Labrador Retriever whose primary assignment will be at the GAL Division in Lake County’s Juvenile Courthouse to provide comfort, compassion and companionship to children involved in abuse, neglect and dependency cases. He will also share his same empathetic energy in any Public Defender case where his special presence is needed. Private donations provide for Simba’s food, treats, and veterinary care.</p> <p>Youth Advisory Board: The State’s Attorney’s Office began its Youth Advisory Board in November 2017. Approximately 50 youth attended the four mandatory trainings. On average, approximately 35-45 attend various meetings. From November to May of 2018, round table discussions were held on topics such as; substance abuse and trends, gang awareness, cyber safety, and the “Rise-Above” bullying campaign within Lake County. The 2018-2019 open enrollment was recently launched. The goal was a maximum of 50 students; however, all 53 who applied by the application deadline were accepted.</p>	<p>SO</p> <p>SO</p> <p>SO & multiple partners</p> <p>PD</p> <p>SAO</p>	
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Improve Transportation

<p>Transportation Solutions/Consensus Plan 1 & 3</p>	<p>Annual Construction Program: LCDOT’s Annual Construction Program includes 30 projects and an investment of \$100 million toward improving transportation and reducing congestion in 2018.</p> <p>Lake County Adopts Five Year Plan: Lake County’s 2018-2023 Proposed Highway Improvement Program was endorsed by the Lake County Board in June 2018. This plan represents an investment of \$578M in the Lake County transportation system through 2023.</p>	<p>DOT</p>	<p>FY18</p>
<p>Emerging technologies 2B</p>	<p>LCDOT Partners with WAZE: LCDOT launched a data-sharing partnership with Waze, the free, crowdsourced traffic and navigation app. Partnering with the Waze Connected Citizens Program gives LCDOT traffic engineers access to real-time road activity as reported by Waze users. Using the data from motorist insights, with information already generated through the Lake County PASSAGE system, operators can make well informed decisions and act to reduce congestion and help keep traffic moving.</p>	<p>DOT</p>	<p>Ongoing</p>
<p>Partner w/ regional leaders on sustainable funding 4 B, C</p>	<p>Lake County State Delegation Briefing: LCDOT, CAO, and the board chairman briefed the state delegation in Springfield on the importance of passing a capital bill that would provide steady and reliable funding for transportation and help fund the implementation of Lake County’s State Highway Consensus Plan. The Consensus Plan is a list of highway improvement projects along state-owned routes that were locally supported by 62 elected officials. Without proper funding, the project backlog remains at \$1.2 Billion in 2006 dollars.</p>	<p>DOT</p>	<p>Ongoing</p>

Healthy, Inclusive & Resilient Communities

Social Determinants of Health 1C, D	Social Determinants of Health Screenings: To date, 88.5% of new patients at the Health Department’s Behavioral Health sites and North Chicago and Belvidere Health Centers have been screened for Social Determinants of Health (4367 out of 4934.) The most frequently identified Social Determinant of Health (SDoH) affecting patients at the North Chicago Health Center was food insecurity. Given that SNAP benefits are the best way to address food insecurity, the Health Department has contacted the Illinois Department of Human Services to determine if Medicaid Patients are receiving SNAP. If they are not, increased navigation assistance will be provided. If it is found that a lack of SNAP benefits is not the problem, the Health Department will evaluate other options to address food insecurity, such as greater access to food pantries.	Lead: HD	Ongoing
Live Well Lake County 1 A, B, C, D, E, 1A, 2B	Health Equity Impact Statements: Three programs within the LCHD/CHC have developed their Health Equity Impact Statements (Maternal and Child Health, Human Resources, and Emergency Management.) The Health Equity Impact Statements are intended to identify SDoHs that the program can address and outline a plan to address them. Other programs are currently preparing for their assessment and next steps of development. It is the intent of the Health Department for all programs to develop annual Health Equity Impact Statements.		
	Go Lake County: In 2017, there were three Lake County communities who were participating in the GO Lake County initiative (Gurnee, Waukegan, and Antioch). Through the efforts of Live Well Lake County, in 2018, 14 additional communities launched GO initiatives: Beach Park, Deerfield, Fox Lake, Grayslake, Lake Bluff, Lake Forest, Lindenhurst, Mundelein, North Chicago, Vernon Hills, Wauconda, Wildwood, Winthrop Harbor, and Zion. The Lake County Forest Preserves designated two categories of forest preserve walks to their GO Lake County offerings: Rx for Health and Forest Fitness. There have been more than 1,000 participants in GO events in 2018. The Live Well Lake County team is focusing on developing new GO communities who will be launching in 2019.	Lead: LCHD Other: LWLC, local park dists.	Ongoing
Mental Health Coalition 2A, B, C, D	Tobacco 21: The Tobacco Prevention and Cessation Action Team has successfully advocated for local communities to adopt ordinances that increase the minimum legal sales age (MLSA) for tobacco products to 21. Since April, two additional communities passed Tobacco 21 ordinances in their communities: Antioch and Riverwoods. This brings the total to nine Lake County communities plus unincorporated Lake County that have increased their MLSA to 21. In addition to advocating for local ordinances, the Action Team assisted in statewide Tobacco 21 advocacy. Unfortunately, Governor Rauner vetoed the bill. The Action Team will continue to work at the local level in support of raising the minimum legal sales age to 21. LCHD, together with the Board of Health, are working with statewide advocates on continuing to build support for a statewide Tobacco 21 bill.	Lead: LCHD	Ongoing
Workforce dev. programs & availability of affordable housing 2A, B, C	Mental Health First Aid: The Health Department and its partners are working toward increasing the number of individuals trained in Mental Health First Aid (MHFA); thus, increasing behavioral health awareness in the community. To date, 451 individuals have been trained in Lake County. Since March of 2018, Youth Mental Health First Aid training has been provided to 84 people.	Lead: CAO Others: HD, SO, SAO, WFD, community partners	Ongoing
	<ul style="list-style-type: none"> • Workforce Development (WFD) continues to work with Lake County Housing Authority participants on work readiness and employment training services, including delivering services to 30 individuals; four are currently enrolled in training; two have successfully completed training and earned an industry certification; 7 individuals have found employment. • WFD has developed and implemented several programs with the Waukegan Housing Authority, including a Work Earn and Learn program for six unemployed individuals with a focus on maintenance technician training, internships and OJTs. • WFD has partnered with Associated Builders and Contractors and Waukegan Housing Authority and were awarded additional grant funds to train 20 participants in Core & Carpentry Level 1 & OSHA 10 on site at the Housing Authority. 	Lead: CD, WFD	Ongoing

	<ul style="list-style-type: none"> • WFD has partnered with National Able Network and the Department of Human Services and were awarded additional grant funds to deliver DHS SNAP to Success program to 24 Lake County residents. SNAP recipients are receiving direct training in the IT Field and will transition into subsidized internships and employment. • WFD has delivered a series of Workforce Essential Skills Training to youth in the Depke Center and Lake County Jail inmates • WFD administered another successful Lake County Summer Youth Program, 215 youth ages 14-16 received six weeks of paid work-experience across the County. The program was enhanced through a few private sector job shadows with local private sector businesses and the City of North Chicago supporting worksite tours at local businesses. • Revive Lake County Program developed and implemented in partnership with Workforce Development, States Attorney, Jail, Sheriff, College of Lake County and Job Center of Lake County has been recognized by the Illinois Workforce Partnership with the Innovative Program Award for 2018. • Community Development was awarded a grant of technical assistance from the Corporation for Supportive Housing (CSH) through funding from the Social Innovation Fund Pay for Success program of the Corporation for National and Community Service; this collaborative work with the Lake County Sheriff's Office and supportive housing providers will focus on expanding community-based permanent supportive housing for high utilizers of the Jail. 		
Diversity & Inclusion 4A, B, C	<p>HR continues to monitor the current recruiting process for each individual vacancy to ensure that a qualified and diverse pool of candidates apply. Specific strategies continue to be developed to attract a diverse pool of applicants. HR has developed tools based on competencies to assist managers with interviewing and selection, while ensuring a consistent hiring process. HR has purchased a license to conduct Unconscious Bias e-learning this year for all employees.</p>	Lead: HR All Departments	Ongoing

Promote a Sustainable Environment

Sustainability Consulting Contract 1A, B, C 3C 4F Waste diversion through recycling, composting 3A, B	<ul style="list-style-type: none"> • Solar Power: During the last quarter, in addition to continuing to move forward efforts related to specific contractual tasks described below, the sustainability contractor coordinated and facilitated a County-led effort to offer communities and governmental agencies within Lake County an opportunity to participate in a cooperative purchasing effort for solar power. • Pavement Rejuvenator: LCDOT implemented a new preventative maintenance program that applies a pavement rejuvenator to asphalt roadways with recently completed surfaces, extending the life of the pavement by about five years. The rejuvenator creates a tighter aggregate surface which slows the oxidation process and prevents water from sitting in cracks in the pavement, reducing damage from freeze-thaw cycles. <p>Funding Opportunities: Following the recent release of an updated IEPA plan to administer VW settlement funds, the consultant developed an analysis to assist the County in preparing for participation when appropriate. In addition, work with Departments to identify existing projects that match funding opportunities continues.</p> <p>Corrections Composting Pilot: Lake County Adult Corrections began a food waste diversion program in August that is anticipated to play a key role in the jail diverting nearly 70% of the waste stream from the landfill, compared to the current diversion rate of approximately 6%. In March 2018, the average amount of food scraps generated per inmate per day is 1.5 pounds or approximately 55% of the waste generated (based on a waste assessment conducted by the County, its consultants and Aramark). Working with its waste hauler, Advanced Disposal, the County is expected to save money on this project. Current costs for both landfilling and recycling are \$2,189 per month compared to the estimated cost of \$1,825 per month with the food scrap program and improved recycling. The key to this cost reduction is the reduced collection of the large compactor to once every other week instead of once a week, improved recycling, and the start of an innovative textile recycling program where old jail clothing and shoes will be recycling instead of landfilled. To the County's knowledge this is one of the most ambitious recycling and composting programs of any county jail in the State.</p>	Lead: CAO FAS	FY18
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	<p>Energy Audits: Field assessments on electrical equipment were completed at two of the County-operated water reclamation plants (as part of an IEPA program) which may lead to Department of Energy grants to reduce energy consumption. The consultant continued to compile data and prepare for the completion of energy audits of a specific set of County facilities. Results of the audits are expected to be received in the next quarter.</p> <p>Carbon Footprint: The development of the County’s carbon footprint is complex and data dependent. The consultant continues to compile available data and make connections – through staff – with appropriate utilities to secure essential data.</p>		
<p>Raise Awareness 2A, B, C, D</p> <p>2A</p>	<p>Sustainability Video: We recently completed a new video featuring major sustainability efforts such as the Jail commissary food compost program, the energy audit of several County facilities, and SMC’s Foxconn study. We plan to distribute the video in segments to expand the reach of the content.</p> <p>Foxconn: Two news releases sent from the County on Foxconn have garnered national attention from the media. County social media posts and e-newsletter stories have reached more than 40,000 people.</p> <p>Deicing Workshops: A collaborative communications effort between the Stormwater Management Commission, Health Department, Division of Transportation, and Public Works recently wrapped up to invite private and public sector professionals to the annual deicing workshops. Nearly 200 people registered to attend.</p> <p>New Recycling & Composting Guidelines: SWALCO, in conjunction with Lake County Communications, developed new recycling guidelines and composting guidelines to combat the growing contamination issue. SWALCO’s Executive Director is the current co-chair of a statewide Recycling Contamination Task Force focused on developing more simplified and unified recycling guidelines, and implementing a statewide education campaign, targeted for the fall of 2019. The recycling guidelines and new cart tag sized recycling guidelines are being used in Round Lake Beach which has started a curbside cart tagging program to reduce contamination. The program began in late July and during the first week nearly 50% of the recycling carts were tagged for contamination. The next week that number dropped to around 25% of the recycling carts as behavior changed once residents were alerted to improper recycling. Most carts were tagged for putting the recyclables in a plastic bag (they should always be kept loose). Later this fall the new recycling guidelines will be distributed across Lake County as we await the roll out of a statewide campaign.</p> <p>Other Awareness: Communications and departments continue to push sustainability messages through our various communications platforms throughout the year. SMC’s Communications activities this quarterly focused on the FoxConn impact, including news releases and media interviews. Also, SMC’s quarterly newsletter featured content on upcoming drainage channel clearing project at Fiddle Creek Branch A, two recent SMC sponsorships, and the completion of the annual facility inspection report. Additionally, SMC distributed content on green roofs and storm sewers. The Health Department is featuring environmental health content as part of its e-newsletter to residents, such as a video showing how the Health Department assisted a Mundelein resident with a serious E. coli contamination issue in her private well during the July 2017 flood. Also, the Health Department is continuing to post environmental health information on social media, including the impacts of air pollution and the dangers of algal blooms in lakes.</p>	<p>Communication s, HD, SMC, DOT, SWALCO</p>	<p>Ongoing</p>
<p>Raise Awareness 2A, B, C, D</p>	<p>The annual Compost Bin, Rain Barrel, and Native Plant Sale was very well attended this year. SWALCO sold out of compost bins and rain barrels, and many native plants were sold to residents. SWALCO and the Forest Preserves will plan the next annual sale for Mother’s Day Weekend 2019.</p>	<p>SWALCO</p>	<p>Q4</p>
	<p>From January to June 2018, SWALCO held 15 Household Chemical Waste (HCW) collections serving approximately 3,500 households. About 340,000 pounds of hazardous wastes were collected at these events. In total, 29 HCW collection events are scheduled for 2018.</p>	<p>SWALCO</p>	<p>Ongoing</p>

Enhance Economic Opportunities

<p>Enhance economic climate and economic readiness 1A, B</p> <p>1 C</p>	<p>Beginning in 2018, LCP bolstered its business outreach by increasing the focus on business attraction, and the strategic efforts are paying off, with 12 business expansion and attraction projects in various stages of development within the county. LCP continues to partner with the State of Illinois and counterparts in the region to host tours for prospective businesses and showcase Lake County’s strengths. In addition, LCP recently participated in a trade mission to Germany and Poland in partnership with Governor Rauner, Intersect Illinois and the Illinois Department of Commerce and Economic Opportunity to make new business connections and strengthen ties with international companies that have a presence in Lake County. LCP also recently attended the SelectUSA conference in Washington D.C., the International Manufacturing Technology Show in Chicago and the 50th annual gathering of the Midwest US-Japan Association Conference in Omaha, Nebraska to broaden the organization’s reach and promote the county to prospective companies in critical industries such as healthcare, biopharma and advanced manufacturing. The Workforce Development Board recently attended the National Association of Workforce Development Board’s (NAWB) in Washington D.C to talk to legislative leaders about the impact workforce programming and employer-led initiatives has had on Lake County businesses. NAWDB recognized the work of the Lake County Workforce Development Board by honoring one of its board members for his years of service and inviting the current chairwoman to serve on the NAWB. Lake County Workforce Development is a lead entity on a regional workforce innovation grant to address the training needs of regional employers in the transportation, distribution, warehouse and logistics industry sector. Lake County Workforce Development is a partner on a regional workforce development grant with the Illinois Tollway Authority to increase the number of unrepresented workers in the construction and trade fields.</p>	<p>Lake County Partners (LCP), Workforce Development (WFD)</p>	<p>Ongoing</p>
<p>1 C, D</p>	<p>Ecosystem partners, including Workforce Development and Lake County Partners, continue to collaborate with key employers and secondary schools to develop immersive career awareness and exploration programs that expose Lake County’s youth to local companies, career paths and in-demand professions. Workforce Development recently developed and implemented a career readiness and essential skills training program, Workforce Essential Skills Training (WEST), a combination of relevant educational elements and career exploration components based on a nationally recognized curriculum. In addition, Workforce Ecosystem partners organized a tour of three prominent Lake County advanced manufacturers, Flex (Buffalo Grove), Laser Precision (Libertyville and LMT Onsrud (Waukegan), for senior leadership from North Chicago High School to expose the faculty to the many opportunities available to their students in the field of manufacturing. The event was such a success that it will be used as a template for future events—similar tours are currently under development for faculty from Round Lake High School and Warren High School. Preparations are also underway for the 3rd annual Engineering Internship and Job Fair, scheduled to take place in early January 2019.</p>	<p>LCP, WFD</p>	<p>Ongoing</p>
	<p>Workforce Development and the partners of the Job Center continue to deliver programs and service to employers and businesses throughout Lake County to meet on-going talent and hiring needs:</p> <ul style="list-style-type: none"> • 2nd Annual Healthcare Job Fair: This fair is scheduled for November and will again be hosted by the Job Center of Lake County, the Lake County Health Department, the Community Health Center and Lake County Partners. Over 30 healthcare employers and more than 200 qualified healthcare professionals are expected to attend. • Weekly hiring and recruitment events: The Job Center of Lake County hosts weekly and monthly hiring and recruitment events throughout Lake County to connect employers with job-ready candidates. Companies such as Flex and Laser Precision partnered with Workforce Development to conduct intentional hiring events for hard to fill jobs which netted 30 direct hires. Workforce Development continues to work with an array of Lake County employers within various in-demand industries to address employer recruitment needs. • Industry Forums: Workforce Development as hosted multiple industry related Forums relating to Information Technology, Transportation and Logistics, Healthcare, and Manufacturing. The industry forums have allowed job seekers to learn from industry leaders, employer engagement with job seekers, while also creating direct hire opportunities. 	<p>LCP, WFD</p>	<p>Ongoing</p>

	<ul style="list-style-type: none"> • Occupational training: Workforce Development reported 176 participants who completed occupational training through Workforce funding grants reported an average salary of \$45,000 at placement. Employment is across all industry sectors. Trainees that completed occupational training in Transportation averaged \$34,455, Healthcare \$38,185, Business/Finance \$85,000, Manufacturing \$74,930, and Professional/Technology services \$67,791. The Return on Investment (ROI) for Workforce training continues to benefit our local employers. 		
Increase collaboration & cooperation 2A, B, C, D, E, F	LCP continues to deliver valuable reports to municipal partners, including economic, demographic and commercial real estate data to help their leaders make informed, data-driven decisions. Through periodic surveys, the municipalities indicate that they are actively using the data to advance their economic development efforts. LCP also brings together 30+ senior-level municipal representatives on a quarterly basis for a program on various economic development topics—in October, the group will convene at the College of Lake County to tour the new Baxter Innovation Lab, meet new college president Dr. Lori Suddick, and learn more about how they can use the resources and tools available through the Lake County Workforce Ecosystem to assist businesses in their respective communities. Lake County Partners will also again host a booth at the International Council of Shopping Centers Chicago Deal Making Show at Navy Pier in October to give participating municipalities the opportunity to attend and receive exposure in front of 2,000+ site selectors, brokers, real estate professionals and others as they market available properties and attract new business. Efforts like these are instrumental in bringing together and engaging municipal stakeholders to ensure that messaging is aligned. We continue to see increased coordination with both our municipal and state partners on business attraction and retention efforts. The Workforce Board and College of Lake County co-hosted an international speaker on Global Trends Affecting the Labor Market and Workforce Innovations from Around the World for a group of businesses, stakeholders and community members.	LCP	Ongoing
Strategic Communications 3A, B, C, D, E, F, G	LCP works with partners, such as Lake County, to highlight economic development success stories through digital media channels, including the organization’s website, social media accounts, e-newsletter and regular County board updates. In addition, LCP has implemented a public relations campaign to regularly pitch stories to the media and increase the agency’s output of news through economic updates and press releases. This enhanced strategic communications program has resulted in stronger relationships with the media and a large uptick in press coverage and inbound activity. The stories are then further leveraged through LCP’s channels and those of partner agencies/organizations. Most recently, stories concerning the economic impact of tourism and the North Chicago High School manufacturing tour have received attention, bolstering the image of the Lake County Workforce Ecosystem. Workforce Ecosystem partners are currently evaluating other opportunities to communicate recent success stories and promote special events and initiatives, including “Manufacturing Month” in October.	LCP	Ongoing
Tourism/ Visitor Attraction 4A, B, C	Visit Lake County hosted two, three-day customer events to introduce 40 clients to Lake County’s tourism attractions and hotels. These clients represent \$1.7 million in potential economic impact for the county. The VLC Business Recruitment team also attended four industry tradeshows during the quarter in which they had appointments with 128 business prospects to recruit future corporate meetings, group tours, sports tournaments for Lake County. The team also secured \$2 million in group business in the quarter for Lake County hotels and venues through the end of 2018 and 2019. VLC’s summer advertising and digital marketing campaign was viewed over 30 million times by our target market of adults 25-54 in the Chicago market. Research shows that positive tourism advertising improves a destination’s image for economic development.	Visit Lake County	Ongoing